

## Message Text

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PAGE 01 MOSCOW 09942 052021Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 TRSE-00 CIAE-00 INR-10  
NSAE-00 SS-15 OES-07 /053 W  
-----029332 060739Z /13

R 052003Z MAY 78  
FM AMEMBASSY MOSCOW  
TO SECSTATE WASHDC 1390  
INFO USDOC WASHDC

UNCLAS MOSCOW 09942

USDOC FOR BEWT/TDAD (STECHSCHULTE)

USDOC FOR BEWT/USSR (HEISS)

E.O. 11652: N/A  
TAGS: BGEN, ETRD, CSCE, UR  
SUBJECT: CLARK EQUIPMENT CO. REFUSED ACCREDITATION

REF: MOSCOW 9067

1. BY LETTER OF FEBRUARY 22, MINISTRY OF FOREIGN TRADE (RAKHMANIN) TURNED DOWN CLARK EQUIPMENT CO.'S LONG-STANDING (SINCE JULY, 1976) REQUEST FOR ACCREDITATION IN MOSCOW. REFUSAL WAS INDIRECT, I.E., RAKHMANIN LETTER SIMPLY SAID THAT SUCH ACCREDITATION WAS ACCORDED ONLY TO THOSE FIRMS WHICH HAVE MADE LARGE SALES TO USSR REQUIRING PHYSICAL PRESENCE IN MOSCOW FOR QUOTE EFFECTIVE FULFILLMENT UNQUOTE OF CONTRACTS. ALTHOUGH NOT EXPRESSLY STATED, IMPLICATION WAS CLEAR THAT CLARK IS NOT IN LARGE CONTRACT LEAGUE, BY SOVIET STANDARDS.

2. IN REPORTING INFORMATION IN PARA ONE TO USCO ON APRIL 26, CLARK REP SAID THAT COMPANY, AT THIS POINT IN TIME, WAS NOT OVERLY DISTRESSED ABOUT TURNDOWN SINCE THEIR CONTRACTS ARE NOW BEING SIGNED IN NEW YORK WITH BELARUS  
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(AT AN ADDITIONAL TWO PER CENT). WHILE NEGOTIATIONS ARE STILL TAKING PLACE IN MOSCOW TO A LIMITED DEGREE, CLARK REP FEELS THAT A PERMANENT OFFICE IS REALLY NOT NECESSARY. TOON

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AGREEMENTS, BUSINESS FIRMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 may 1978  
**Decaption Date:** 20 Mar 2014  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978MOSCOW09942  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780193-0706  
**Format:** TEL  
**From:** MOSCOW  
**Handling Restrictions:**  
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**Legacy Key:** link1978/newtext/t19780589/aaaacxxc.tel  
**Line Count:** 59  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 0c7c3aa3-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** ONLY  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** ONLY  
**Reference:** 78 MOSCOW 9067  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2778797  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CLARK EQUIPMENT CO. REFUSED ACCREDITATION  
**TAGS:** BGEN, ETRD, UR, US, CSCE, CLARK EQUIPMENT CO  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/0c7c3aa3-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
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